# Lam Research Corporation Announces Financial Results for the Quarter Ended June 28, 2009 

FREMONT, Calif., Jul 29, 2009 (BUSINESS WIRE) -- Lam Research Corporation (NASDAQ: LRCX) highlights for the June 2009 quarter were:

## (in thousands, except per share data and percentages)

| Revenue: |  | \$ | 217,764 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Margin: | U.S. GAAP: |  | -29.9 | \% | Ongoing: |  |
| Net Loss: | U.S. GAAP: | \$ | (88,490 | ) | Ongoing: | \$ |
| Diluted EPS: | U.S. GAAP: | \$ | (0.70 | ) | Ongoing: | \$ |

Lam Research Corporation today announced financial results for the quarter ended June 28, 2009. Revenue for the period was $\$ 217.8$ million, gross margin was $\$ 67.8$ million and net loss was $\$(88.5)$ million, or $\$(0.70)$ per diluted share, compared to revenue of $\$ 174.4$ million, gross margin of $\$ 36.5$ million and net loss of $\$(198.4)$ million, or $\$(1.58)$ per diluted share, for the March 2009 quarter. Shipments for the June 2009 quarter were $\$ 246$ million compared to $\$ 159$ million during the March 2009 quarter.
The Company's ongoing results for the June 2009 quarter exclude certain costs for previously announced restructuring activities and asset impairments, a legal judgment, a noncash goodwill impairment charge, certain one-time contract termination costs, a net tax expense for valuation allowance, net tax expense on resolution of certain tax matters, and interest and legal fees related to Internal Revenue Code Section 409A tax expenses. The Company's ongoing results for the March 2009 quarter excluded certain costs for previously announced restructuring activities and asset impairments, a non-cash goodwill impairment charge, a net tax expense for a change in state tax law, a net tax expense and an exchange rate gain associated with the Company's accelerated tax planning strategy, an investment impairment, and interest on Internal Revenue Code Section 409A tax expenses. Management uses the presentation of ongoing gross margin, ongoing operating expenses, ongoing operating loss, ongoing operating margin, ongoing net loss, and ongoing net loss per diluted share to evaluate the Company's operating and financial results. The Company believes the presentation of ongoing results is useful to investors for analyzing ongoing business trends and comparing performance to prior periods, and enhances the investor's ability to view the Company's results from management's perspective. A table presenting a reconciliation of ongoing results to results under U.S. GAAP is included at the end of this press release and on the Company's web site.

Ongoing net loss was $\$(57.0)$ million, or $\$(0.45)$ per diluted share in the June 2009 quarter compared to ongoing net loss of $\$(89.8)$ million, or $\$(0.71)$ per diluted share, for the March 2009 quarter. Ongoing gross margin for the June 2009 quarter was $\$ 67.8$ million or $31.1 \%$, compared to ongoing gross margin of $\$ 46.7$ million, or $26.8 \%$, for the March 2009 quarter The sequential increase in gross margin was primarily due to improved factory and field utilization due to increased business volume. Ongoing operating expenses for the June 2009 quarter decreased to $\$ 114.3$ million compared with the March 2009 quarter of $\$ 128.9$ million. This decrease was driven by a full quarter savings in employee-related expenses and other cost reduction measures that were a part of the March 2009 quarter restructuring. In addition, in the March 2009 quarter, the Company recorded accounts receivable reserves for specific distressed customers that did not recur in the June 2009 quarter.
The geographic distribution of shipments and revenue during the June 2009 quarter is shown in the following table:



 customers, to whom title does not transfer until customer acceptance. Shipments to Japanese customers are classified as inventory at cost until the time of acceptance. The anticipated future revenue from shipments to Japanese customers was approximately $\$ 13$ million as of June $28,2009$.



 next-generation wafer fabrication needs," Newberry concluded.



 economy and the efficacy of our plans for reacting to those conditions, changing customer demands, the actions of our competitors, and the challenges presented by the
development and marketing of our new products. These forward-looking statements are based on current expectations and are subject to uncertainties and changes in condition, significance, value and effect as well as other risks detailed in documents filed with the Securities and Exchange Commission, including specifically the report on Form 10-K for the year ended June 29, 2008, and the reports on Form 10-Q for the quarters ended September 28, 2008, December 28, 2008, and March 29, 2009, which could cause actual results to vary from expectations. The Company undertakes no obligation to update the information or statements made in this press release.

Lam Research Corporation is a major provider of wafer fabrication equipment and services to the world's semiconductor industry. Lam's common stock trades on The NASDAQ Global Select Market ${ }^{\text {SM }}$ under the symbol LRCX. Lam is a NASDAQ- $100^{\oplus}$ company. For more information, visit www.lamresearch.com.

## LAM RESEARCH CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data and percentages)

|  | Three Months Ended |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | June 28, |  |  |


| Income tax expense |  | 26,173 |  |  | 16,672 |  |  | 2,094 |  | 39,055 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | \$ | (88,490 | ) | \$ | (198,359 | ) | \$ | 72,178 | \$ | (302,148 | ) | \$ |
| Net income (loss) per share: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic net income (loss) per share | \$ | (0.70 | ) | \$ | (1.58 | ) | \$ | 0.58 | \$ | (2.41 | ) | \$ |
| Diluted net income (loss) per share | \$ | (0.70 | ) | \$ | (1.58 | ) | \$ | 0.57 | \$ | (2.41 | ) | \$ |
| Number of shares used in per share calculations: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 126,273 |  |  | 125,566 |  |  | 125,046 |  | 125,595 |  |  |
| Diluted |  | 126,273 |  |  | 125,566 |  |  | 126,657 |  | 125,595 |  |  |

(1) Derived from audited financial statements

LAM RESEARCH CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)


| Cash and cash equivalents | \$ | 374,167 | \$ | 374,648 | \$ | 732,537 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term investments |  | 205,221 |  | 248,500 |  | 326,199 |
| Accounts receivable, net |  | 253,585 |  | 196,842 |  | 412,356 |
| Inventories |  | 233,410 |  | 260,667 |  | 282,218 |
| Deferred income taxes |  | 69,043 |  | 90,541 |  | 96,748 |
| Other current assets |  | 60,401 |  | 82,273 |  | 67,649 |
| Total current assets |  | 1,195,827 |  | 1,253,471 |  | 1,917,707 |
| Property and equipment, net |  | 215,666 |  | 225,864 |  | 235,735 |
| Restricted cash and investments |  | 178,439 |  | 183,277 |  | 146,072 |
| Deferred income taxes |  | 17,007 |  | 15,281 |  | 19,793 |
| Goodwill and intangible assets |  | 260,787 |  | 268,249 |  | 403,187 |
| Other assets |  | 84,145 |  | 87,340 |  | 84,261 |
| Total assets | \$ | 1,951,871 | \$ | 2,033,482 | \$ | 2,806,755 |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Current liabilities | $\$$ | 340,763 | $\$$ | 369,998 | $\$ 37,679$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Long-term debt and capital leases | $\$$ | 40,886 | $\$$ | 40,708 | $\$$ |
| Income taxes payable |  | 102,999 | 99,807 | 276,503 |  |


| Other long-term liabilities | 14,134 | 19,711 | 23,018 |  |
| :--- | :--- | :--- | :--- | :--- |
| Minority interests | - | - | 5,347 |  |
| Stockholders' equity | $1,453,089$ | $1,503,258$ | $1,778,597$ |  |
| Total liabilities and stockholders' equity | $\$$ | $1,951,871$ | $\$$ | $2,033,482$ |

(1) Derived from audited financial statements

## LAM RESEARCH CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

|  | Three Months Ended |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 28, |  | Twelve Months Ended |
|  | (unaudited) | March 29, | June 29, |

Net cash
(used for)
operating
activities

CASH FLOWS
FROM
INVESTING
ACTIVITIES:

| Capital <br> expenditures <br> and <br> intangible <br> assets | (5,848 | ) | (10,866 | ) | $(18,951$ | ) | $(44,282$ | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acquisitions of businesses, net of cash acquired | - |  | (11,706 | ) | (6,918 | ) | $(19,457$ | ) |
| Net sales (purchases) of available-for-sale securities | 93,056 |  | 33,961 |  | (32,494 | ) | 173,764 |  |

Purchase of
call option

| Proceeds from settlement of call option | - |  | - |  | 383 |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Purchase of other investments | - |  | - |  | - |  | (3,439 | ) |
| Transfer of restricted cash and investments | $(44,458$ | ) | 558 |  | 17,233 |  | (92,206 | ) |
| Other | 2,000 |  | (8,375 | ) | - |  | (8,375 | ) |
| Net cash provided by (used for) investing activities | 44,750 |  | 3,572 |  | $(40,747$ | ) | 6,005 |  |

## CASH FLOWS <br> FROM <br> FINANCING <br> ACTIVITIES:

Principal
payments on
payments debt and
debt and
obligations
Net proceeds
from issuance
of long-term
debt

Excess tax
benefit on
equity-based
compensation
plans

| Treasury stock purchases | (3,197 | ) | (546 | ) | (3,590 | ) | (30,946 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reissuances of treasury stock | 6,271 |  | 5,942 |  | 1,262 |  | 19,797 |  |
| Proceeds from issuance of common stock | 6,287 |  | 1,283 |  | 2,588 |  | 12,014 |  |
| Net cash provided by (used for) | 8,687 |  | (240,051 | ) | 22,341 |  | (260,830 | ) |

$\left.\begin{array}{lll}\text { exchange } \\ \text { rate changes } & 4,202 & (17,634\end{array}\right)$ on cash

Net increase
(decrease) in
cash and
cash
equivalents

| Cash and <br> cash <br> equivalents <br> at beginning <br> of period | 374,648 |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Cash and <br> cash <br> equivalents <br> at end of <br> period | $\$$ | 374,167 |  |  |  |  |  |

(1) Derived from audited financial statements

Reconciliation of U.S. GAAP Net Loss to Ongoing Net Loss
(in thousands, except per share data and percentages)


Reconciliation of U.S. GAAP Gross Margin, Operating Expenses and Operating Loss to Ongoing Gross Margin, Operating Expenses and Operating Loss
(in thousands, except percentages)

|  | Three Months Ended |  |  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 28, |  |  | March 29, |  |  |
|  |  | 2009 |  |  | 2009 |  |
| U.S. GAAP gross margin | \$ | 67,757 |  | \$ | 36,515 |  |
| Pre-tax non-ongoing items: |  |  |  |  |  |  |
| Pre-tax restructuring and asset impairments - cost of goods sold |  | - |  | \$ | 10,217 |  |
| Ongoing gross margin | \$ | 67,757 |  | \$ | 46,732 |  |
| U.S. GAAP gross margin as a percent of revenue |  | 31.1 | \% |  | 20.9 | \% |
| Ongoing gross margin as a percent of revenue |  | 31.1 | \% |  | 26.8 | \% |
| U.S. GAAP operating expenses | \$ | 132,943 |  | \$ | 231,699 |  |
| Pre-tax non-ongoing items: |  |  |  |  |  |  |
| Goodwill impairment - operating expenses |  | (7,179 | ) |  | (89,076 | ) |
| Legal judgment - operating expenses |  | (4,647 | ) |  | - |  |
| Restructuring and asset impairments - operating expenses |  | (5,396 | ) |  | (13,028 | ) |
| One-time contract termination costs - operating expenses |  | $(413$ | ) |  | - |  |
| 409A expense - operating expenses |  | $(982$ | ) |  | $(646$ | ) |
| Ongoing operating expenses | \$ | 114,326 |  | \$ | 128,949 |  |
| Ongoing operating loss | \$ | $(46,569$ | ) | \$ | (82,217 | ) |
| Ongoing operating margin as a percent of revenue |  | -21.4 | \% |  | -47.1 | \% |

## SOURCE: Lam Research Corporation

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