# Lam Research Corporation Announces Financial Results for the Quarter Ended September 26, 2010

FREMONT, Calif., Oct 20, 2010 (BUSINESS WIRE) -- Lam Research Corporation (NASDAQ: LRCX) highlights for the September 2010 quarter were:

#### Lam Research Corporation

Financial Highlights for the Quarter Ended September 26, 2010

(in thousands, except per share data and percentages)

	U.S. GAAF	<b>)</b>		Ongoing		
- Revenue:	\$	805,874		\$	805,874	
- Operating Margin:		27.8	%		27.2	%
- Net Income:	\$	193,724		\$	190,622	
- Diluted EPS:	\$	1.55		\$	1.52	

Lam Research Corporation today announced financial results for the quarter ended September 26, 2010. Revenue for the period was \$805.9 million, gross margin was \$377.3 million, and net income was \$193.7 million, or \$1.55 per diluted share, compared to revenue of \$695.3 million, gross margin of \$321.4 million, and net income of \$140.0 million, or \$1.10 per diluted share, for the June 2010 quarter. Shipments for the September 2010 quarter were \$808 million compared to \$694 million during the June 2010 quarter.

The Company's ongoing results for the September 2010 and June 2010 quarters exclude certain costs and/or benefits for restructuring activities and asset impairments. Management uses the presentation of ongoing gross margin, ongoing operating expenses, ongoing operating income, ongoing operating margin, ongoing net income, and ongoing net income per diluted share to evaluate the Company's operating and financial results. The Company believes the presentation of ongoing results is useful to investors for analyzing business trends and comparing performance to prior periods, along with enhancing the investor's ability to view the Company's results from management's perspective. A table presenting a reconciliation of ongoing results to results under U.S. GAAP is included at the end of this press release and on the Company's web site at http://investor.lamrc.com.

Ongoing net income was \$190.6 million, or \$1.52 per diluted share in the September 2010 quarter compared to ongoing net income of \$149.1 million, or \$1.17 per diluted share, for the June 2010 quarter. Ongoing gross margin for the September 2010 quarter was \$377.3 million or 46.8%, compared to ongoing gross margin of \$324.9 million, or 46.7%, for the June 2010 quarter. Ongoing operating expenses for the September 2010 quarter were \$158.5 million compared with the June 2010 quarter of \$152.4 million. This change is primarily due to increased variable compensation resulting from improved overall financial performance.

The geographic distribution of shipments and revenue during the September 2010 quarter is shown in the following table:

Region	Shipments	Revenue
North America	5%	5%
Europe	11%	10%
Japan	12%	12%
Korea	29%	36%
Taiwan	28%	21%
Asia Pacific	15%	16%

Cash and cash equivalents, short-term investments and restricted cash and investments balances were \$1.1 billion at the end of the September 2010 quarter, compared to \$991.7 million at the end of the June 2010 quarter. Cash flows from operating activities were approximately \$255.7 million during the September 2010 quarter. The Company used approximately \$145 million in cash to repurchase shares of its common stock during the quarter. Deferred revenue and deferred profit balances at the end of the September 2010 quarter were \$217.3 million and \$132.3 million, respectively. Lam's deferred revenue balance does not include shipments to Japanese customers, to whom title does not transfer until customer acceptance. Shipments to Japanese customers are classified as inventory at cost until the time of acceptance. The anticipated future revenue from shipments to Japanese customers was approximately \$50.0 million as of September 26, 2010.

"Strong shipment and revenue performance along with solid execution drove record earnings for the September quarter. These results reflect continued market share gains in both etch and single-wafer clean while also demonstrating our ability to leverage an operating model that is scalable and cost effective in meeting customer requirements," said Steve Newberry, Lam Research's president and chief executive officer. "We are well positioned for future growth as we expand our markets and execute to our strategy," Newberry concluded.

#### Caution Regarding Forward-Looking Statements

Statements made in this press release that are not statements of historical fact are forward-looking statements and are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate, but are not limited, to the anticipated revenue from shipments to Japanese customers; our positioning for future growth, and our ability to expand our markets and execute to our strategy. Some factors that may affect these forward-looking statements include: business conditions in the semiconductor industry and the overall economy; the strength of the financial performance of our existing and prospective customers; the introduction of new and innovative technologies; the occurrence and pace of technology transitions and conversions; the actions of our competitors, consumers, semiconductor companies and key suppliers and subcontractors; and the success of research and development and sales and marketing programs. These forward-looking

statements are based on current expectations and are subject to uncertainties and changes in condition, significance, value and effect as well as other risks detailed in documents filed by us with the Securities and Exchange Commission, including specifically our report on Form 10-K for the year ended June 27, 2010. These uncertainties and changes could cause actual results to vary from expectations. The Company undertakes no obligation to update the information or statements made in this press release.

Lam Research Corporation is a major provider of wafer fabrication equipment and services to the world's semiconductor industry. Lam's common stock trades on The NASDAQ Global Select Market SM under the symbol LRCX. Lam is a NASDAQ-100(R) company. For more information, visit <u>www.lamresearch.com</u>.

## LAM RESEARCH CORPORATION

#### CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data and percentages)

(unaudited)

	Thre	e Months Ende	:d						
	Sept	ember 26,		June	27,		Sept	ember 27,	
		2010			2010			2009	
Total revenue	\$	805,874		\$	695,289		\$	318,548	
Cost of goods sold		428,548			370,409			187,233	
Cost of goods sold - restructuring and asset impairments		-			3,438			-	
Cost of goods sold - 409A expense		-			-			(3,120	)
Total costs of goods sold		428,548			373,847			184,113	
Gross margin		377,326			321,442			134,435	
Gross margin as a percent of revenue		46.8	%		46.2	%		42.2	%
Research and development		86,353			85,644			71,199	
Selling, general and administrative		72,142			66,779			52,119	
Restructuring and asset impairments		(5,163	)		13,302			2,093	
409A expense		-			-			(20,228	)
Total operating expenses		153,332			165,725			105,183	
Operating income		223,994			155,717			29,252	
Operating margin as a percent of revenue		27.8	%		22.4	%		9.2	%
Other income (expense), net		(979	)		3,541			(368	)
Income before income taxes		223,015			159,258			28,884	
Income tax expense		29,291			19,261			12,087	
Net income	\$	193,724		\$	139,997		\$	16,797	
Net income per share:									
Basic net income per share	\$	1.57		\$	1.11		\$	0.13	
Diluted net income per share	\$	1.55		\$	1.10		\$	0.13	
Number of shares used in per share calculations:									
Basic		123,665			126,339			126,774	
Diluted		125,202			127,786			127,890	

LAM RESEARCH CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

September 26,

June 27,

	(unaudit	red)	(1)
ASSETS			
Cash and cash equivalents	\$	628,281	\$ 545,767
Short-term investments		304,992	280,690
Accounts receivable, net		526,904	499,890
Inventories		338,335	318,479
Deferred income taxes		46,191	46,158
Other current assets		74,728	65,677
Total current assets		1,919,431	1,756,661
Property and equipment, net		206,238	200,336
Restricted cash and investments		165,244	165,234
Deferred income taxes		26,968	26,218
Goodwill and intangible assets		231,688	236,906
Other assets		102,727	102,037
Total assets	\$	2,652,296	\$ 2,487,392
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities	\$	612,397	\$ 558,657
Long-term debt and capital leases	\$	15,077	\$ 17,645
Income taxes payable		114,946	110,462
Other long-term liabilities		23,248	32,493
Stockholders' equity		1,886,628	1,768,135
Total liabilities and stockholders' equity	\$	2,652,296	\$ 2,487,392

 $^{1}\ \mathrm{Derived}$  from audited financial statements

LAM RESEARCH CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

	Three Months Ended							
	September 26,		June	27,		Sept	ember 27,	
		2010			2010			2009
CASH FLOWS FROM OPERATING ACTIVITIES:								
Net income	\$	193,724		\$	139,997		\$	16,797
Adjustments to reconcile net income to net cash provided								
by (used for) operating activities:								
Depreciation and amortization		17,948			17,664			17,681
Deferred income taxes		(783	)		(8,633	)		12,482
Restructuring charges, net		(5,163	)		16,740			2,093

Equity-based compensation expense	13,009		12,329		13,958	
Income tax benefit on equity-based compensation plans	5,083		9,944		(89	)
Excess tax benefit on equity-based compensation plans	(3,939	)	(9,261	)	(368	)
Other, net	(1,964	)	648		1,159	
Changes in operating asset and liabilities:	37,829		(13,995	)	(61,009	)
Net cash provided by operating activities	255,744		165,433		2,704	
CASH FLOWS FROM INVESTING ACTIVITIES:						
Capital expenditures and intangible assets	(19,130	)	(12,042	)	(5,832	)
Net sales/maturities (purchases) of available-for-sale securities	(24,506	)	(63,958	)	(9,775	)
Purchase of other investments	-		(1,223	)	(961	)
Transfer of restricted cash and investments	(10	)	50		(6,571	)
Other	-		(800	)	-	
Net cash used for investing activities	(43,646	)	(77,973	)	(23,139	)
CASH FLOWS FROM FINANCING ACTIVITIES:						
Principal payments on long-term debt and capital lease obligations	(3,333	)	(616	)	(1,915	)
Net proceeds from issuance of long-term debt	-		-		284	
Excess tax benefit on equity-based compensation plans	3,939		9,261		368	
Treasury stock purchases	(144,795	)	(17,860	)	(2,356	)
Reissuances of treasury stock	7,155		6,173		5,761	
Proceeds from issuance of common stock	835		5,563		2,256	
Net cash provided by (used for) financing activities	(136,199	)	2,521		4,398	
Effect of exchange rate changes on cash	6,615		(5,583	)	3,033	
Net increase (decrease) in cash and cash equivalents	82,514		84,398		(13,004	)
Cash and cash equivalents at beginning of period	545,767		461,369		374,167	
Cash and cash equivalents at end of period \$	628,281		\$ 545,767		\$ 361,163	

Reconciliation of U.S. GAAP Net Income to Ongoing Net Income (in thousands, except per share data) (unaudited)

	Three	Months Ended		Three Months Ended			
	Septe	mber 26,		June 27,			
		2010			2010		
U.S. GAAP net income	\$	193,724		\$	139,997		
Pre-tax non-ongoing items:							
Restructuring and asset impairments - cost of goods sold		-			3,438		
Restructuring and asset impairments - operating expenses		(5,163	)		13,302		
Net tax (benefit) expense on non-ongoing items		2,061			(7,667	)	
Ongoing net income	¢	190 622		¢	149 070		

ongoing net income	¥	130,022	ų	173,070
Ongoing net income per diluted share	\$	1.52	\$	1.17
Number of shares used for diluted per share calculation		125,202		127,786

Reconciliation of U.S. GAAP Gross Margin, Operating Expenses and Operating Income to Ongoing Gross Margin, Operating Expenses and Operating Income

## (in thousands, except percentages)

(unaudited)

	Three	Months Ended		Three	Months Ended	
	Septe	mber 26,		June	27,	
		2010			2010	
U.S. GAAP gross margin	\$	377,326		\$	321,442	
Pre-tax non-ongoing items:						
Restructuring and asset impairments - cost of goods sold		-			3,438	
Ongoing gross margin	\$	377,326		\$	324,880	
U.S. GAAP gross margin as a percent of revenue		46.8%			46.2%	
Ongoing gross margin as a percent of revenue		46.8%			46.7%	
U.S. GAAP operating expenses	\$	153,332		\$	165,725	
Pre-tax non-ongoing items:						
Restructuring and asset impairments - operating expenses		5,163			(13,302	)
Ongoing operating expenses	\$	158,495		\$	152,423	
Ongoing operating income	\$	218,831		\$	172,457	
Ongoing operating margin as a percent of revenue		27.2	%		24.8	%

SOURCE: Lam Research Corporation

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