# Lam Research Corporation Announces Financial Results for the Quarter Ended June 26, 2011

FREMONT, CA -- (MARKET WIRE) -- 07/27/11 -- Lam Research Corporation's (NASDAQ: LRCX) highlights for the June 2011 quarter were:

Lam Research Corporation

Financial Highlights for the Quarter Ended June 26,

2011

(in thousands, except per share data and percentages)

U.S. GAAP Non-GAAP

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-- Revenue: \$ 752,018 \$ 752,018

-- Operating Margin: 18.9% 21.1%

-- Net Income: \$ 125,928 \$ 142,289

-- Diluted EPS: \$ 1.01 \$ 1.14

Lam Research Corporation today announced financial results for the quarter ended June 26, 2011. Revenue for the period was \$752.0 million, gross margin was \$338.5 million (45.0%), and net income was \$125.9 million, or \$1.01 per diluted share, compared to revenue of \$809.1 million, gross margin of \$374.0 million (46.2%), and net income of \$182.2 million, or \$1.45 per diluted share, for the March 2011 quarter. Shipments for the June 2011 quarter were \$793 million compared to \$813 million during the March 2011 quarter.

In addition to U.S. Generally Accepted Accounting Principles (GAAP) results, this commentary contains non-GAAP financial measures. The Company's non-GAAP results for the June 2011 quarter exclude certain costs for restructuring and impairments, the non-cash portion of convertible debt interest expense, and tax expense associated with legal entity restructuring. There were no adjustments to U.S. GAAP results to determine "non-GAAP" results for the March 2011 quarter. Management uses non-GAAP operating income, operating expenses, operating margin, net income, and net income per diluted share to evaluate the Company's operating and financial results. The Company believes the presentation of non-GAAP results is useful to investors for analyzing business trends and comparing performance to prior periods, along with enhancing the investors' ability to view the Company's results from management's perspective. Tables presenting reconciliations of non-GAAP results to U.S. GAAP results are included at the end of this press release and on the Company's web site at <a href="http://investor.lamresearch.com">http://investor.lamresearch.com</a>.

Non-GAAP net income was \$142.3 million, or \$1.14 per diluted share, in the June 2011 quarter compared to non-GAAP net income of \$182.2 million, or \$1.45 per diluted share, for the March 2011 quarter. Gross margin

for the June 2011 quarter was \$338.5 million or 45.0%, compared to gross margin of \$374.0 million or 46.2%, for the March 2011 quarter. The sequential decrease in gross margin was primarily due to lower factory and field utilization as a result of the decline in volume from the March to the June quarter. Non-GAAP operating expenses for the June 2011 quarter were \$179.5 million compared with the March 2011 quarter of \$177.0 million and reflect our continued investments in strategic development activities.

The geographic distribution of shipments and revenue during the June 2011 quarter is shown in the following table:

Region	Shipments	Revenue
North America	15%	15%
Europe	12%	11%
Japan	19%	15%
Korea	18%	21%
Taiwan	17%	21%
Asia Pacific	19%	17%

Cash and cash equivalents, short-term investments and restricted cash and investments balances were \$2.3 billion at the end of the June 2011 quarter, compared to \$1.4 billion at the end of the March 2011 quarter. Cash flows from operating activities were approximately \$198.1 million or 26% of revenue during the June 2011 quarter. Additionally, during the quarter the Company completed a convertible debt financing and generated \$835.5 million in net cash, which includes proceeds from warrant sales, offset by issuance fees and purchase of a convertible note hedge. Deferred revenue and deferred profit balances at the end of the June 2011 quarter were \$257.6 million and \$157.2 million, respectively. Lam's deferred revenue balance does not include shipments to Japanese customers, to whom title does not transfer until customer acceptance. Shipments to Japanese customers are classified as inventory at cost until the time of acceptance. The anticipated future revenue from shipments to Japanese customers was approximately \$70.4 million as of June 26, 2011.

"Lam delivered solid operating performance and financial results for the June quarter," said Steve Newberry, Lam's chief executive officer and vice chairman. "We are seeing significant near term declines in wafer fab equipment spending, and as result our September quarter shipments, revenues and earnings per share will be well below our June quarter results. Even in this environment, we continue to execute to our strategic priorities and make key R&D investments that position the company for future growth opportunities. Longer term, we continue to believe that on a rolling average basis, twelve-month wafer fab equipment spending should be healthy over the next several years and our outstanding product portfolio, supported by our solid balance sheet and strong cash generation capabilities enable the company to deliver increased value to our customers and our shareholders in that environment," Newberry concluded.

## Caution Regarding Forward-Looking Statements

Statements made in this press release that are not statements of historical fact are forward-looking statements and are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate, but are not limited, to the anticipated revenue from shipments to Japanese customers; our future commitment to our current strategic priorities; the return on our R&D investments, the market success of our product portfolio, our cash generation capability, future spending in the wafer fab equipment sector, and our ability to meet customers' future technology needs and our future market position. Some factors that may affect these forward-looking statements include: business conditions in the consumer electronics industry, the semiconductor industry and the overall economy; the strength of the financial performance of our existing and prospective customers; the introduction of new and innovative technologies; the occurrence and pace of technology transitions and conversions; the actions of our competitors, consumers, semiconductor companies and key suppliers and subcontractors; and the success of research and development and sales and marketing programs. These forward-looking statements are based on current expectations and are subject to uncertainties and changes in condition, significance, value and effect as well as other risks detailed in documents filed by us with the Securities and Exchange Commission, including specifically our report on Form 10-K for the year ended June 27, 2010 and the reports on Form 10-Q for the three months ended September 26, 2010, December 26, 2010, and March 27, 2011. These uncertainties and changes could cause actual results to vary from expectations. The Company undertakes no obligation to update the information or statements made in this press release.

Lam Research Corporation is a major provider of wafer fabrication equipment and services to the world's semiconductor industry. Lam's common stock trades on The NASDAQ Global Select Market(SM) under the symbol LRCX. Lam is a NASDAQ-100® company. For more information, visit <u>www.lamresearch.com</u>.

**Consolidated Financial Tables Follow** 

LAM RESEARCH CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data and percentages)

Three Months Ended Twelve Months Ended

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June 26, March 27, June 27, June 26, June 27,

2011 2011 2010 2011 2010

(unaudited) (unaudited) (unaudited) (unaudited) (1)

Total revenue \$ 752,018 \$ 809,087 \$ 695,289 \$ 3,237,693 \$ 2,133,776

Cost of goods

413,564 435,068 370,409 1,740,461 1,166,219 sold Cost of goods sold restructuring and impairments - - 3,438 - 3,438 Cost of goods sold - 409A expense - - - - (5,816) Total costs of goods 413,564 435,068 373,847 1,740,461 1,163,841 sold Gross margin 338,454 374,019 321,442 1,497,232 969,935 Gross margin

as a percent of revenue 45.0% 46.2% 46.2% 46.2% 45.5% Research and development 99,583 96,880 85,644 373,293 320,859 Selling, general and administrative 79,938 80,143 66,779 308,075 240,942 Restructuring and impairments 16,742 - 13,302 11,579 21,314 409A expense - - - - (38,590) \_\_\_\_\_ Total operating expenses 196,263 177,023 165,725 692,947 544,525 Operating 142,191 196,996 155,717 804,285 425,410 income Operating margin as a percent of revenue 18.9% 24.3% 22.4% 24.8% 19.9% Other income (expense), net (5,131) 1,663 3,541 (3,409) 4,731 Income before income taxes 137,060 198,659 159,258 800,876 430,141 Income tax 11,132 16,419 19,261 77,128 83,472 expense Net income \$ 125,928 \$ 182,240 \$ 139,997 \$ 723,748 \$ 346,669 Net income per

Basic ne	t							
income	per							
share	\$	1.02 \$	1.47 \$	1.11 \$	5.86 \$	2.73		
	==:		:		. ======		========	 ====
Diluted	net							
income	per							
share	\$	1.01 \$	1.45 \$	1.10 \$	5.79 \$	2.71		
	==:		== ====:		. ======		:	 ====
Number o	of sha	ares						
used in p	er							
share								
calculati	ons:							
Basic		123,863	123,674	126,339	123,529	126,933		
	==:		== =====		- = = = = = = = =			 ====
Diluted		125,086	125,293	127,786	125,019	9 128,126		
	==:		== =====		. ======			 ====

## 1 Derived from audited financial statements

### LAM RESEARCH CORPORATION

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

June 26, March 27, June 27,

2011 2011 2010

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(unaudited) (unaudited) (1)

#### ASSETS

Cash and cash equivalents	\$ 1,492	,132 \$ 9	42,710 \$	545,767
Short-term investments	630,1	15 312	,879 28	0,690
Accounts receivable, net	590,50	68 637,	795 49	9,890
Inventories	396,607	355,734	318,479	
Deferred income taxes	78,43	5 45,9	34 46,	158
Other current assets	88,935	77,72	2 65,67	77

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Total current assets	3,276,792	2,372,774	1,756,661		
Property and equipment, net	270,4	58 251,95	4 200,336		
Restricted cash and investment	nts 165,	256 165,2	48 165,234		
Deferred income taxes	3,892	29,578	26,218		
Goodwill and intangible assets 216,616 221,146 236,906					
Other assets	124,380	107,795 1	.02,037		
Total assets \$ 4	4,057,394 \$	3,148,495 \$	2,487,392		
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#### LIABILITIES AND STOCKHOLDERS'

#### EQUITY

Current liabilities \$ 684,286 \$ 667,391 \$ 558,657

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Stockholders' equity 2	,469,845	2,323,15	6 1,768,1	35	
Other long-term liabilities	51,193	25,088	32,493		
Income taxes payable	113,582	116,91	.1 110,4	62	
Long-term debt and capital lease	s\$738	,488 \$ 1	.5,949 \$	17,645	

Total liabilities and

stockholders' equity \$ 4,057,394 \$ 3,148,495 \$ 2,487,392

## 1 Derived from audited financial statements

#### LAM RESEARCH CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

Three Months Ended Twelve Months Ended

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June 26, March 27, June 27, June 26, June 27,

2011 2011 2010 2011 2010

----- ------(unaudited) (unaudited) (unaudited) (1) CASH FLOWS FROM OPERATING ACTIVITIES: Net income \$ 125,928 \$ 182,240 \$ 139,997 \$ 723,748 \$ 346,669 Adjustments to reconcile net income to net cash provided by (used for) operating activities: Depreciation and amortization 19,972 18,176 17,664 74,759 71,401 Deferred income taxes (6,166) (733) (8,633) (10,721) 13,718 Restructuring charges, net 16,742 - 16,740 11,579 24,752 Non-cash interest 3,554 expense - - 3,554 -Equity-based compensation 14,788 12,456 12,329 53,012 50,463 expense Income tax benefit on equity-based compensation plans 9,283 15,327 9,944 28,775 10,635 Excess tax benefit on equity-based

compensation

plans (8,184) (11,878) (9,261) (23,290) (10,234) Other, net 477 746 648 (2,341) 3,190 Changes in operating asset and liabilities: 21,714 25,259 (13,995) 21,953 (159,881) Net cash provided by operating activities 198,108 241,593 165,433 881,028 350,713 -----CASH FLOWS FROM INVESTING ACTIVITIES: Capital expenditures and intangible (34,571) (35,769) (12,042) (127,495) (35,590) assets Net sales/maturities (purchases) of availablefor-sale securities (316,789) (11,068) (63,958) (353,523) (77,987) Purchase of other investments - (417) (1,223) (417) (2,184) Proceeds from sale of assets - - - 1,544 -Transfer of restricted cash

and investments (8) (4) 50 (22) 13,205

Other - - (800) - (800)

Net cash

used for

investing

activities (351,368) (47,258) (77,973) (479,913) (103,356)

CASH FLOWS FROM FINANCING ACTIVITIES: Principal payments on long-term debt and capital lease obligations (81) (1,038) (616) (4,530) (21,040) Net proceeds from issuance of long-term - - 882,831 882,831 debt 336 Proceeds from sale of warrants 133,830 - - 133,830 -Purchase of convertible note hedge (181,125) - - (181,125) -Excess tax benefit on equity-based compensation 8,184 11,878 9,261 23,290 10,234 plans Treasury stock (53,753) (8,617) (17,860) (211,316) (93,032) purchases Net cash received in settlement of (paid in

advance for) stock repurchase contracts (99,589) - - (149,589) -Reissuances of treasury stock 7,518 6,521 6,173 21,194 17,452 Proceeds from issuance of common stock 2,179 5,980 5,563 12,401 13,386 ----- ------Net cash provided by (used for) financing activities 699,994 14,724 2,521 526,986 (72,664) ----- -----Effect of exchange rate changes on cash 2,688 4,591 (5,583) 18,264 (3,093) Net increase in cash and cash equivalents 549,422 213,650 84,398 946,365 171,600 Cash and cash equivalents at beginning of 942,710 729,060 461,369 545,767 374,167 period ----- ------Cash and cash equivalents at end of period \$ 1,492,132 \$ 942,710 \$ 545,767 \$ 1,492,132 \$ 545,767 \_\_\_\_\_ \_\_\_ \_\_\_\_

## 1 Derived from audited financial statements

(in thousands, except per share data)

#### (unaudited)

	Three Months Ended Three Months Ended				
	June 26,	March 27	7,		
		2011			
U.S. GAAP net income		125,928 \$	- 182,240		
Pre-tax non-GAAP iter	ns:				
Restructuring and in	pairments -				
operating expenses		16,742	-		
Non-cash convertible	e debt				
interest expense - o	ther income				
(expense), net		3,554	-		
Net tax benefit on no	n-GAAP items	(8,224	1) -		
Tax expense associat	ed with legal				
entity restructuring		4,289	-		
			-		
Non-GAAP net income	e \$	142,289 \$	182,240		
Non-GAAP net income	e per diluted				
share	\$	1.14 \$	1.45		
Number of shares use	d for diluted				
per share calculation		125,086	125,293		

Reconciliation of U.S. GAAP Operating Expenses and Operating Income to Non-

GAAP Operating Expenses and Operating Income

(in thousands, except percentages)

(unaudited)

Three Months Ended Three Months Ended

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June 26, March 27,

	2011			
U.S. GAAP gross margin		338,454 \$	374,019	
U.S. GAAP operating expe	enses \$	196,263 \$	177,023	
Pre-tax non-GAAP items:				
Restructuring and impai	rments -			
operating expenses		(16,742)	-	
Non-GAAP operating expe	enses \$	179,521 \$	177,023	
==:				
Non-GAAP operating inco	me \$	158,933 \$	196,996	
==:				
Non-GAAP operating marg	gin as a			
percent of revenue		21.1%	24.3%	

## 1 Derived from audited financial statements

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https://newsroom.lamresearch.com/2011-07-27-Lam-Research-Corporation-Announces-Financial-Results-for-the-Quarter-Ended-June-26,-2011