# Lam Research Corporation Reports Financial Results for the Quarter Ended March 30, 2014

FREMONT, CA -- (Marketwired) -- 04/23/14 -- Lam Research Corp. (NASDAQ: LRCX) today announced financial results for the quarter ended March 30, 2014.

Highlights for the March 2014 quarter were as follows:

- Shipments of \$1,264 million, up 11% from the prior quarter
- Revenue of \$1,227 million, up 10% from the prior quarter
- GAAP gross margin of 43.2%, GAAP operating margin of 15.6% and GAAP diluted EPS of \$0.96
- Non-GAAP gross margin of 45.5%, non-GAAP operating margin of 20.2%, and non-GAAP diluted EPS of \$1.26

Lam Research Corporation								
Financial Highlights for the Quarters Ended March 30, 20	014 and De	cember 29, 2013						
(in thousands, except per share data and percentages)								
U.S. GAAP								
	Marc	ch 2014		Dece	ember 2013		Change Q/Q	
Revenue	\$	1,227,392		\$	1,116,061		+10	%
Gross margin as percentage of revenue		43.2	%		43.7	%	-50 bps	
Operating margin as percentage of revenue		15.6	%		14.7	%	+90 bps	
Diluted EPS	\$	0.96		\$	0.87		+10	%
Non-GAAP								
	Marc	ch 2014		Dece	ember 2013		Change Q/Q	
Revenue	\$	1,227,392		\$	1,116,061		+10	%
Gross margin as percentage of revenue		45.5	%		45.8	%	-30 bps	
Operating margin as percentage of revenue		20.2	%		18.7	%	+150 bps	
Diluted EPS	\$	1.26		\$	1.10		+15	%

#### **GAAP Financial Results**

Revenue for the period was \$1,227 million, gross margin was \$530.8 million, or 43.2% of revenue, operating expenses were \$338.9 million, operating margin was 15.6% of revenue, and net income was \$164.4 million, or \$0.96 per diluted share on a GAAP basis. This compares to revenue of \$1,116 million, gross margin of \$487.8 million, or 43.7% of revenue, operating expenses of \$323.3 million, operating margin of 14.7% of revenue, and net income of \$149.0 million, or \$0.87 per diluted share, for the December 2013 quarter.

#### Non-GAAP Financial Results

Non-GAAP gross margin was \$558.9 million or 45.5% of revenue, non-GAAP operating expenses were \$311.0 million, non-GAAP operating margin was 20.2% of revenue, and non-GAAP net income was \$216.4 million, or \$1.26 per diluted share. This compares to non-GAAP gross margin of \$510.8 million or 45.8% of revenue, non-GAAP operating expenses of \$302.1 million, non-GAAP operating margin of 18.7% of revenue, and non-GAAP net income of \$188.7 million or \$1.10 per diluted share for the December 2013 quarter.

"We began 2014 by delivering another solid quarter with record shipments, record revenue, sequential operating margin expansion and very strong free cash flow," stated Martin Anstice, Lam Research's president and chief executive officer. "The consistency of our results reinforces the potential to deliver sustained outperformance through solid execution of our growth strategy. We believe that our product portfolio combined with the scale of our new technology offerings create a unique opportunity for Lam through the multi-patterning, 3D device and advanced packaging industry transitions. Together this combination of capability and opportunity underscores our commitment to deliver growth and value for our customers and our shareholders alike."

# Balance Sheet and Cash Flow Results

Cash and cash equivalents, short-term investments, and restricted cash and investment balances increased to \$2.9 billion at the end of the March 2014 quarter compared to \$2.7 billion at the end of the December 2013 quarter. This increase was primarily the result of approximately \$290 million in cash flows from operating activities during the March 2014 quarter, partially offset by \$52 million of stock repurchases.

Deferred revenue and deferred profit balances at the end of the March 2014 quarter increased to \$431.5 million and \$257.3 million, respectively, as compared to \$405.0 million and \$224.4 million, respectively, at the end of the December 2013 quarter. Lam's deferred revenue balance does not include shipments to Japanese customers, to whom title does not transfer until customer acceptance. Shipments to Japanese customers are classified as inventory at cost until the time of acceptance. The anticipated future revenue from

shipments to Japanese customers was approximately \$56.7 million as of March 30, 2014.

#### Geographic Distribution

The geographic distribution of shipments and revenue during the March 2014 quarter is shown in the following table:

Region	Shipments	Revenue	
United States	11%	10%	
Europe	5%	6%	
Japan	11%	11%	
Korea	28%	28%	
Taiwan	22%	19%	
China	20%	22%	
Southeast Asia	3%	4%	

#### Outlook

For the June 2014 quarter, Lam is providing the following guidance:

	GAAP			Reconciling Items	Non-GAAP		
Shipments	\$1.15 Billion	+/-	\$50 Million	-	\$1.15 Billion	+/-	\$50 Million
Revenue	\$1.24 Billion	+/-	\$50 Million	-	\$1.24 Billion	+/-	\$50 Million
Gross margin	45%	+/-	1%	\$12 Million	46%	+/-	1%
Operating margin	17%	+/-	1%	\$38 Million	20%	+/-	1%
Earning per share	\$0.98	+/-	\$0.07	\$39 Million	\$1.21	+/-	\$0.07
Diluted share count	172 Million				172 Million		

#### Reconciling items include:

- Amortization related to intangible assets acquired in the Novellus transaction, \$12 million in gross margin.
- Amortization related to intangible assets acquired in the Novellus transaction, \$38 million in operating margin.
- Amortization related to intangible assets acquired in the Novellus transaction, \$38 million; the amortization of convertible note discounts, \$8 million; and the associated tax benefit for non-GAAP items (\$7) million, in earnings per share.

#### Use of Non-GAAP Financial Results

In addition to U.S. GAAP results, this press release also contains non-GAAP financial results. The Company's non-GAAP results for both the March 2014 and December 2013 quarters exclude rationalization of certain product configurations, amortization related to intangible assets acquired in the Novellus transaction, the impairment of long-lived assets, and the amortization of convertible note discounts. Additionally, the March 2014 quarter non-GAAP results exclude expenses associated with the synthetic lease impairment and the December 2013 quarter non-GAAP results exclude costs associated with the fair-value impact of acquisition-related inventory, certain integration-related costs, the gain on sale of an investment, and the tax benefit on successful resolution of certain tax matters.

Management uses non-GAAP gross margin, operating income, operating expenses, operating margin, net income, and net income per diluted share to evaluate the Company's operating and financial results. The Company believes the presentation of non-GAAP results is useful to investors for analyzing business trends and comparing performance to prior periods, along with enhancing the investors' ability to view the Company's results from management's perspective. Tables presenting reconciliations of non-GAAP results to U.S. GAAP results are included at the end of this press release and on the Company's web site at <a href="http://investor.lamresearch.com">http://investor.lamresearch.com</a>.

#### Caution Regarding Forward-Looking Statements

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#### About Lam Research

Lam Research Corp. (NASDAQ: LRCX) is a trusted global supplier of innovative wafer fabrication equipment and services to the semiconductor industry. Lam's broad portfolio of market-leading etch, deposition, strip, and wafer cleaning solutions help customers achieve success on the wafer by enabling device features that are 1,000 times smaller than a grain of sand, resulting in smaller, faster, and more power-efficient chips. Through collaboration, continuous innovation and delivering on commitments, Lam is transforming atomic-scale engineering and enabling our customers to shape the future of technology. Based in Fremont, Calif., Lam Research is an S&P 500 ® company whose common stock trades on the NASDAQ Global Select Market under the symbol LRCX. For more information, please visit <a href="http://www.lamresearch.com">http://www.lamresearch.com</a>.

# LAM RESEARCH CORPORATION

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data and percentages)

(unaudited)	)												
		Three	Months Ended								Nine	Months Ended	
		Marc	h 30,		Dece	mber		Marc	h 31,		Marc	h 30,	
		2014			29, 2	013		2013			2014		
Revenue		\$	1,227,392		\$	1,116,061		\$	844,928		\$	3,358,512	
Cost sold			696,594			628,272			505,096			1,908,067	
	Gross margin		530,798			487,789			339,832			1,450,445	
	Gross margin as a percent of revenue		43.2	%		43.7	%		40.2	%		43.2	%
Research a			185,978			174,477			174,206			531,022	
Selling, gen administrat	neral and ive		152,883			148,838			154,807			457,604	
	Total operating expenses		338,861			323,315			329,013			988,626	
	Operating income		191,937			164,474			10,819			461,819	
	Operating margin as a percent of revenue		15.6	%		14.7	%		1.3	%		13.8	%
Other expe	nse, net		(9,855	)		(3,837	)		(15,834	)		(27,954	)
	Income (loss) before income taxes		182,082			160,637			(5,015	)		433,865	
Income tax (benefit)	expense		17,686			11,645			(24,011	)		34,971	
	Net income	\$	164,396		\$	148,992		\$	18,996		\$	398,894	
Net income	per share:												
	c net income share	\$	1.01		\$	0.92		\$	0.12		\$	2.46	
	ted net me per e	\$	0.96		\$	0.87		\$	0.11		\$	2.33	
Number of in per share calculations													
Basi	C		162,238			162,305			163,034			161,904	
Dilut	ted		171,636			171,757			168,504			171,051	

# LAM RESEARCH CORPORATION

# CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

	Mar	ch 30,	Dece	ember 29,		June	30,
	201	4	2013	3		2013	
	(una	audited)	(una	udited)	(1)		
ASSETS							
Cash and cash equivalents	\$	1,292,301	\$	1,132,555		\$	1,162,473
Short-term investments		1,462,171		1,389,735			1,334,745
Accounts receivable, net		818,390		909,720			602,624
Inventories		717,356		661,572			559,317
Other current assets		157,131		155,454			134,670
Total current assets		4,447,349		4,249,036			3,793,829
Property and equipment, net		552,591		546,193			603,910
Restricted cash and investments		143,914		166,395			166,536
Goodwill and intangible assets		2,408,913		2,453,066			2,526,541
Other assets		154,600		141,108			159,499
Total assets	\$	7,707,367	\$	7,555,798		\$	7,250,315
LIABILITIES AND STOCKHOLDERS' EQUITY							
Current liabilities	\$	1,542,705	\$	1,522,572		\$	1,404,475
Long-term debt, convertible notes, and capital leases	\$	810,688	\$	803,276		\$	789,256
Income taxes payable		251,080		248,996			246,479
Other long-term liabilities		111,346		129,710			134,313
Total liabilities		2,715,819		2,704,554			2,574,523
Senior convertible notes		184,256		185,154			186,920
Stockholders' equity (2)		4,807,292		4,666,090			4,488,872
Total liabilities and stockholders' equity	\$	7,707,367	\$	7,555,798		\$	7,250,315

(1) Derived from audited financial statements

Common shares issued and outstanding were 161,988 shares as of March 30, 2014, 162,169 shares as of December 29, 2013 and 162,873 shares as of June 30, 2013.

activities

CASH FLOWS FROM FINANCING ACTIVITIES:

Principal payments on long-term debt and capital lease obligations	(112	)	(719	)	(756	)	(919	)
Excess tax benefit on equity-based compensation plans	(296	)	-		(903	)	(296	)
Treasury stock purchases	(52,415	)	(47,910	)	(243,297	)	(204,610	)
Reissuances of treasury stock related to employee stock purchase plan	13,210		(35	)	8,494		28,329	
Proceeds from issuance of common stock	5,111		8,449		15,132		26,134	
Net cash used for financing activities	(34,502	)	(40,215	)	(221,330	)	(151,362	)
Effect of exchange rate changes on cash	(152	)	1,393		(4,934	)	733	
Net increase (decrease) in cash and cash equivalents	159,746		(23,629	)	(171,080	)	129,828	
Cash and cash equivalents at beginning of period	1,132,555		1,156,184	1	1,190,189		1,162,473	
Cash and cash equivalents at end of period	\$ 1,292,301		\$ 1,132,555	5	\$ 1,019,109		\$ 1,292,301	

# Non-GAAP Financial Summary

(in thousands, except percentages and per share data)  $% \left( \frac{1}{2}\right) =\left( \frac{1}{2}\right) \left( \frac{1}{2}\right$ 

	Thre	ee Months Ended		Th	ree Months Ended			
	Mar	ch 30,		De	December 29,			
	201	4		20	13			
Revenue	\$	1,227,392		\$	1,116,061			
Gross margin	\$	558,881		\$	510,769			
Gross margin as percentage of revenue		45.5	%		45.8	%		
Operating expenses	\$	\$ 311,046		\$	302,103			
Operating income	\$	247,835		\$	208,666			
Operating margin as a percentage of revenue		20.2	%		18.7	%		
Net income	\$	216,384		\$	188,745			
Net income per diluted share	\$	1.26		\$	1.10			
Shares used in per share calculation - diluted		171,636			171,757			

Reconciliation of U.S. GAAP Net Income to Non-GAAP Net Income

(in thousands, except per share data)

(unaudited)

	Three Months Ended	i i	Three Months Ended	
	March 30,	1	December 29,	
	2014	2	2013	
U.S. GAAP net income	\$ 164,396	\$	148,992	
Pre-tax non-GAAP items:				
Amortization related to intangible assets acquired in Novellus transaction - cost of goods sold	21,670		21,491	
Costs associated with rationalization of certain product configurations - cost of goods sold	4,855		-	
Acquisition-related inventory fair value impact - cost of goods sold	-		1,225	
Integration costs - cost of goods sold	-		264	
Synthetic lease impairment - cost of good sold	1,558		-	
Integration costs - operating expenses	-		2,785	
Amortization related to intangible assets acquired in Novellus transaction - operating expenses	16,537		16,953	
Costs associated with rationalization of certain product configurations - operating expenses	1,922		846	
Impairment of long lived asset - operating expenses	4,000		628	
Synthetic lease impairment - operating expenses	5,356		-	
Amortization of convertible note discount, Lam notes - other expense, net	7,416		7,329	
Amortization of convertible note discount, Novellus assumed notes - other expense, net	999		762	
Gain on sale of investment - other expense, net	-		(4,813	)
Net tax benefit on non-GAAP items	(12,325	)	(6,404	)
Net tax benefit on successful resolution of certain tax matters	-		(1,313	)
Non-GAAP net income	\$ 216,384	4	188,745	
Non-GAAP net income per diluted share	\$ 1.26		1.10	
Number of shares used for diluted per share calculation	171,636		171,757	

Reconciliation of U.S. GAAP Gross Margin, Operating Expenses and Operating Income to Non-GAAP Gross Margin, Operating Expenses and Operating Income (in thousands, except percentages)

	Three Months Ended	Three Months Ended
	March 30,	December 29,
	2014	2013
U.S. GAAP gross margin	\$ 530,798	\$ 487,789
Pre-tax non-GAAP items:		

Amortization related to intangible assets acquired in Novellus transaction - cost of goods sold	21,670		21,491	
Costs associated with rationalization of certain product configurations - cost of goods sold	4,855		-	
Acquisition-related inventory fair value impact - cost of goods sold	-		1,225	
Integration costs - cost of goods sold	-		264	
Synthetic lease impairment - cost of good sold	1,558		-	
Non-GAAP gross margin	\$ 558,881		\$ 510,769	
U.S. GAAP gross margin as a percentage of revenue	43.2	%	43.7	%
Non-GAAP gross margin as a percentage of revenue	45.5	%	45.8	%
U.S. GAAP operating expenses	\$ 338,861		\$ 323,315	
Pre-tax non-GAAP items:				
Integration costs - operating expenses	-		(2,785	)
Amortization related to intangible assets acquired in Novellus transaction - operating expenses	(16,537	)	(16,953	)
Costs associated with rationalization of certain product configurations - operating expenses	(1,922	)	(846	)
Impairment of long lived asset - operating expenses	(4,000	)	(628	)
Synthetic lease impairment - operating expenses	(5,356	)	-	
Non-GAAP operating expenses	\$ 311,046		\$ 302,103	
Non-GAAP operating income	\$ 247,835		\$ 208,666	
Non-GAAP operating margin as a percent of revenue	20.2	%	18.7	%

Lam Research Corporation Contacts:

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Source: Lam Research Corporation

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2014 and De	cember 29, 2013								
5)									
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	43.2	%			43.7	%		-50 bps	
	15.6	%			14.7	%		+90 bps	
\$	0.96			\$	0.87			+10	%
	Marc	March 2014 \$ 1,227,392 43.2 15.6	\$ 1,227,392 43.2 %	\$ 1,227,392 43.2 %	\$ 1,227,392 \$ 43.2 % 15.6 %	\$ 1,227,392 \$ 1,116,061 43.2 % 43.7 15.6 % 14.7	\$ 1,227,392 \$ 1,116,061 43.2 % 43.7 % 15.6 % 14.7 %	\$ 1,227,392 \$ 1,116,061 43.2 % 43.7 % 15.6 % 14.7 %	\$ 1,227,392 \$ 1,116,061 +10 43.2 % 43.7 % -50 bps 15.6 % 14.7 % +90 bps

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Lam Research Corp. (NASDAQ: LRCX) is a trusted global supplier of innovative wafer fabrication equipment and services to the semiconductor industry. Lam's broad portfolio of market-leading etch, deposition, strip, and wafer cleaning solutions help customers achieve success on the wafer by enabling device features that are 1,000 times smaller than a grain of sand, resulting in smaller, faster, and more power-efficient chips. Through collaboration, continuous innovation and delivering on commitments, Lam is transforming atomic-scale engineering and enabling our customers to shape the future of technology. Based in Fremont, Calif., Lam Research is an S&P 500 ® company whose common stock trades on the NASDAQ Global Select Market under the symbol LRCX. For more information, please visit <a href="http://www.lamresearch.com">http://www.lamresearch.com</a>.

Consolidated Financial Tables Follow

LAM I	RESEARCH	CORPORATION

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data and percentages)

	Three Months Ended						Nine	Months Ended	
	March 30,	Dece	ember		March 31,		Marc	h 30,	
	2014	29, 2	2013		2013		2014		
Revenue	\$ 1,227,392	\$	1,116,061		\$ 844,928		\$	3,358,512	
Cost of goods sold	696,594		628,272		505,096			1,908,067	
Gross margin	530,798		487,789		339,832			1,450,445	
Gross margin as a percent of revenue	43.2	%	43.7	%	40.2	%		43.2	%
Research and development	185,978		174,477		174,206			531,022	
Selling, general and administrative	152,883		148,838		154,807			457,604	
Total operating expenses	338,861		323,315		329,013			988,626	

	Operating income	191,937		164,474			10,819			461,819	
	Operating margin as a percent of revenue	15.6	%	14.7	%		1.3	%		13.8	%
Other expe	ense, net	(9,855	)	(3,837	)		(15,834	)		(27,954	)
	Income (loss) before income taxes	182,082		160,637			(5,015	)		433,865	
Income tax (benefit)	x expense	17,686		11,645			(24,011	)		34,971	
	Net income	\$ 164,396		\$ 148,992		\$	18,996		\$	398,894	
Net income	e per share:										
	sic net income share	\$ 1.01		\$ 0.92		\$	0.12		\$	2.46	
	uted net ome per ire	\$ 0.96		\$ 0.87		\$	0.11		\$	2.33	
Number of in per shar calculation	shares used e s:										
Bas	sic	162,238		162,305			163,034			161,904	
Dilu	uted	171,636		171,757			168,504			171,051	

# LAM RESEARCH CORPORATION

# CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

	March 30,	December 29,	June 30,
	2014	2013	2013
	(unaudited)	(unaudited)	(1)
ASSETS			
Cash and cash equivalents	\$ 1,292,301	\$ 1,132,555	\$ 1,162,473
Short-term investments	1,462,171	1,389,735	1,334,745
Accounts receivable, net	818,390	909,720	602,624
Inventories	717,356	661,572	559,317
Other current assets	157,131	155,454	134,670
Total current assets	4,447,349	4,249,036	3,793,829
Property and equipment, net	552,591	546,193	603,910
Restricted cash and investments	143,914	166,395	166,536
Goodwill and intangible assets	2,408,913	2,453,066	2,526,541
Other assets	154,600	141,108	159,499
Total assets	\$ 7,707,367	\$ 7,555,798	\$ 7,250,315

LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities	\$ 1,542,705	\$	1,522,572	\$	1,404,475
Long-term debt, convertible notes, and capital leases	\$ 810,688	\$	803,276	\$	789,256
Income taxes payable	251,080		248,996		246,479
Other long-term liabilities	111,346		129,710		134,313
Total liabilities	2,715,819		2,704,554		2,574,523
Senior convertible notes	184,256		185,154		186,920
Stockholders' equity (2)	4,807,292		4,666,090		4,488,872
Total liabilities and stockholders' equity	\$ 7,707,367	\$	7,555,798	\$	7,250,315

(1) Derived from audited financial statements

Common shares issued and outstanding were 161,988 shares as of March 30, 2014, 162,169 shares as of December 29, 2013 and 162,873 shares as of June 30, 2013.

# LAM RESEARCH CORPORATION

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

(2)

		Three	e Months Ended								Nine	Months Ended	
		Marc	h 30,		Dece	mber		Marc	h 31,		Marcl	h 30,	
		2014			29, 2	013		2013			2014		
CASH FLOWS OPERATING A													
Net income		\$	164,396		\$	148,992		\$	18,996		\$	398,894	
Adjustments t reconcile net net cash prov operating acti	income to rided by												
Depred and amorti	ciation ization		73,256			73,552			74,861			221,139	
Deferrincome	ed e taxes		(816	)		12,457			(27,934	)		11,641	
	ment of ved asset		4,000			628			-			11,632	
	-based ensation se		24,334			23,046			25,648			70,615	
	ization of rtible note int		8,313			8,217			7,935			24,652	
investr of fore	ment of ment, net eign nge effect		-			-			3,711			-	

Other, net	2,741	(2,428 )	6,171	4,428
Changes in operating assets and liabilities:	13,986	(135,441 )	(6,931 )	(271,843 )
Net cash provided by operating activities	290,210	129,023	102,457	471,158
CASH FLOWS FROM INVESTING ACTIVITIES:				
Capital expenditures and intangible assets	(41,638 )	(38,323 )	(34,766 )	(103,739 )
Cash paid for business acquisition	-	(18,388 )	(400 )	(18,388 )
Net purchases of available-for-sale securities	(82,744 )	(88,754 )	(12,075 )	(128,931 )
Repayments of notes receivable	-	10,000	-	10,000
Proceeds from sale of assets	-	21,635	-	21,635
Transfer of restricted cash and investments	28,572	-	(32 )	28,722
Net cash used for investing activities	(95,810 )	(113,830 )	(47,273 )	(190,701 )
CASH FLOWS FROM FINANCING ACTIVITIES:				
Principal payments on long-term debt and capital lease obligations	(112 )	(719 )	(756 )	(919 )
Excess tax benefit on equity-based compensation plans	(296 )	-	(903 )	(296 )
Treasury stock purchases	(52,415 )	(47,910 )	(243,297 )	(204,610 )
Reissuances of treasury stock related to employee stock purchase plan	13,210	(35 )	8,494	28,329
Proceeds from issuance of common stock	5,111	8,449	15,132	26,134
Net cash used for financing activities	(34,502 )	(40,215 )	(221,330 )	(151,362 )
Effect of exchange rate changes on cash	(152 )	1,393	(4,934 )	733
Net increase (decrease) in cash and cash equivalents	159,746	(23,629 )	(171,080 )	129,828
Cash and cash equivalents at beginning of period	1,132,555	1,156,184	1,190,189	1,162,473
Cash and cash equivalents at end of \$ period	1,292,301	\$ 1,132,555	\$ 1,019,109	\$ 1,292,301

# Non-GAAP Financial Summary

(in thousands, except percentages and per share data)

(unaudited)

	Т	Three Months Ended				Three	e Months Ended	
	M	March 30,				Dece		
	2	2014				2013		
Revenue	\$	\$	1,227,392			\$	1,116,061	
Gross margin	\$	\$	558,881			\$	510,769	
Gross margin as percentage of revenue			45.5	%			45.8	%
Operating expenses	\$	\$	311,046			\$	302,103	
Operating income	\$	\$	247,835			\$	208,666	
Operating margin as a percentage of revenue			20.2	%			18.7	%
Net income	\$	\$	216,384			\$	188,745	
Net income per diluted share	\$	\$	1.26			\$	1.10	
Shares used in per share calculation - diluted			171,636				171,757	

# Reconciliation of U.S. GAAP Net Income to Non-GAAP Net Income

(in thousands, except per share data)

(unaudited)

	Three Month	s Ended T	hree Months Ended
	March 30,	D	ecember 29,
	2014	2	013
U.S. GAAP net income	\$ 164,3	\$96 \$	148,992
Pre-tax non-GAAP items:			
Amortization related to intangible assets acquired in Novellus transaction - cost of goods sold	21,67	70	21,491
Costs associated with rationalization of certain product configurations - cost of goods sold	4,855	5	-
Acquisition-related inventory fair value impact - cost of goods sold	-		1,225
Integration costs - cost of goods sold	-		264
Synthetic lease impairment - cost of good sold	1,558	3	-
Integration costs - operating expenses	-		2,785
Amortization related to intangible assets acquired in Novellus transaction - operating expenses	16,53	37	16,953
Costs associated with rationalization of certain product configurations - operating expenses	1,922	2	846
Impairment of long lived asset - operating expenses	4,000	)	628
Synthetic lease impairment - operating expenses	5,356	5	-

Amortization of convertible note discount, Lam notes - other expense,

net	7,416			7,329	
Amortization of convertible note discount, Novellus assumed notes - other expense, net	999			762	
Gain on sale of investment - other expense, net	-			(4,813	)
Net tax benefit on non-GAAP items	(12,325	)		(6,404	)
Net tax benefit on successful resolution of certain tax matters	-			(1,313	)
Non-GAAP net income	\$ 216,384		\$	188,745	
Non-GAAP net income per diluted share	\$ 1.26		\$	1.10	
Number of shares used for diluted per share calculation	171,636			171,757	

Reconciliation of U.S. GAAP Gross Margin, Operating Expenses and Operating Income to Non-GAAP Gross Margin, Operating Expenses and Operating Income

(in thousands, except percentages)

	Thre	Three Months Ended			Three Months Ended		
	Marc	March 30,			December 29,		
	2014	2014			2013		
U.S. GAAP gross margin	\$	530,798			\$	487,789	
Pre-tax non-GAAP items:							
Amortization related to intangible assets acquired in Novellus transaction - cost of goods sold		21,670				21,491	
Costs associated with rationalization of certain product configurations - cost of goods sold		4,855				-	
Acquisition-related inventory fair value impact - cost of goods sold		-				1,225	
Integration costs - cost of goods sold		-				264	
Synthetic lease impairment - cost of good sold		1,558				-	
Non-GAAP gross margin	\$	558,881			\$	510,769	
U.S. GAAP gross margin as a percentage of revenue		43.2	%			43.7	%
Non-GAAP gross margin as a percentage of revenue		45.5	%			45.8	%
U.S. GAAP operating expenses	\$	338,861			\$	323,315	
Pre-tax non-GAAP items:							
Integration costs - operating expenses		-				(2,785	)
Amortization related to intangible assets acquired in Novellus transaction - operating expenses		(16,537	)			(16,953	)
Costs associated with rationalization of certain product configurations - operating expenses		(1,922	)			(846	)
Impairment of long lived asset - operating expenses		(4,000	)			(628	)
Synthetic lease impairment - operating expenses		(5,356	)			-	
Non-GAAP operating expenses	\$	311,046			\$	302,103	
Non-GAAP operating income	\$	247,835			\$	208,666	
Non-GAAP operating margin as a percent of revenue		20.2	%			18.7	%

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 $\underline{https://newsroom.lamresearch.com/2014-04-23-Lam-Research-Corporation-Reports-Financial-Results-for-the-Quarter-Ended-March-30,-2014-100,-2014-$