Lam Research Corporation Reports Financial Results for the Quarter Ended June 26, 2016

FREMONT, CA -- (Marketwired) -- 07/27/16 -- Lam Research Corp.(NASDAQ: LRCX) today announced financial results for the quarter ended June 26, 2016 (the "June 2016 quarter").

Highlights for the June 2016 quarter were as follows:

- Shipments of \$1,587 million and revenue of \$1,546 million.
- GAAP gross margin of 45.2%, GAAP operating margin of 20.0%, and GAAP diluted EPS of \$1.46.
- Non-GAAP gross margin of 46.6%, non-GAAP operating margin of 23.2%, and non-GAAP diluted EPS of \$1.80.

Key Financial Data for the Quarters Ended June 26, 2016 and March 27, 2016

(in thousands, except per-share data, percentages, and basis points)

U.S. GAAP							
	June	June 2016			ch 2016	Change Q/Q	
Shipments	\$	1,587,417		\$	1,446,002		+ 10%
Revenue	\$	1,546,261		\$	1,314,055		+ 18%
Gross margin as percentage of revenue		45.2	%		43.5	%	+ 170 bps
Operating margin as percentage of revenue		20.0	%		14.5	%	+ 550 bps
Diluted EPS	\$	1.46		\$	0.82		+ 78%

Non-GAAP							
	June 2016			Marc	ch 2016	Change Q/Q	
Shipments	\$	1,587,417		\$	1,446,002		+ 10%
Revenue	\$	1,546,261		\$	1,314,055		+ 18%
Gross margin as percentage of revenue		46.6	%		45.1	%	+ 150 bps
Operating margin as percentage of revenue		23.2	%		18.4	%	+ 480 bps
Diluted EPS	\$	1.80		\$	1.18		+ 53%

U.S. GAAP Financial Results

For the June 2016 quarter, revenue was \$1,546 million, gross margin was \$699 million, or 45.2% of revenue, operating expenses were \$390 million, operating margin was 20.0% of revenue, and net income was \$259 million, or \$1.46 per diluted share on a GAAP basis. This compares to revenue of \$1,314 million, gross margin of \$571 million, or 43.5% of revenue, operating expenses of \$381 million, operating margin of 14.5% of revenue, and net income of \$143 million, or \$0.82 per diluted share, for the quarter ended March 27, 2016 (the "March 2016 quarter").

Non-GAAP Financial Results

For the June 2016 quarter, non-GAAP gross margin was \$720 million or 46.6% of revenue, non-GAAP operating expenses were \$361 million, non-GAAP operating margin was 23.2% of revenue, and non-GAAP net income was \$315 million, or \$1.80 per diluted share. This compares to non-GAAP gross margin of \$593 million or 45.1% of revenue, non-GAAP operating expenses of \$350 million, non-GAAP operating margin of 18.4% of revenue, and non-GAAP net income of \$203 million, or \$1.18 per diluted share for the March 2016 quarter.

"The June quarter was characterized by very positive momentum as the Company met or exceeded expectations across the board," said Martin Anstice, Lam Research's President and Chief Executive Officer. "Sequential quarterly operating profit growth of approximately 500 basis points is a strong endorsement of Lam's opportunity and execution capabilities. Our guidance for record shipments in September and outlook for second half 2016 growth confirms our increased strategic relevance, strong customer trust and the differentiation of our core values. We believe that our underlying fundamentals and multi-year outperformance opportunity remain strong on a standalone basis, and subsequent to closing our merger with KLA-Tencor we are focused on further strengthening that position and accelerating innovation for the benefit of our customers."

Balance Sheet and Cash Flow Results

Cash and cash equivalents, short-term investments, and restricted cash and investments balances increased to \$7.1 billion at the end of the June 2016 quarter compared to \$4.8 billion at the end of the March 2016 quarter. This increase was primarily the result of approximately \$1.9 billion in debt proceeds, net repayments of maturing debt, combined with \$424 million of cash generated in operating activities.

Deferred revenue at the end of the June 2016 quarter increased to \$566 million as compared to \$511 million at the end of the March 2016 quarter. Deferred profit at the end of the June 2016 quarter increased to \$349 million as compared to \$334 million at the end of the March 2016 quarter. Lam's deferred revenue balance does not include shipments to Japanese customers, to whom title does not transfer until customer acceptance. Shipments to Japanese customers are classified as inventory at cost until the time of acceptance. The estimated future revenue from shipments to Japanese customers was approximately \$132 million as of June 26, 2016.

Geographic Distribution

The geographic distribution of shipments and revenue during the June 2016 quarter is shown in the following table:

Region Shipments Revenue

China	17	%	22	%
Southeast Asia	20	%	21	%
Taiwan	20	%	15	%
Korea	15	%	15	%
Japan	14	%	14	%
United States	10	%	10	%
Europe	4	%	3	%

Outlook

For the September 2016 guarter, Lam is providing the following guidance:

	U.S. GAAP			Reconciling Items	Non-GAAP		
Shipments	\$1.700 Billion	+/-	\$75 Million		\$1.700 Billion	+/-	\$75 Million
Revenue	\$1.625 Billion	+/-	\$75 Million		\$1.625 Billion	+/-	\$75 Million
Gross margin	44.2%	+/-	1%	\$21 Million	45.5%	+/-	1%
Operating margin	20.2%	+/-	1%	\$37 Million	22.5%	+/-	1%
Net income per diluted share	\$1.48	+/-	\$0.10	\$48 Million	\$1.77	+/-	\$0.10
Diluted share count	178 Million			2 Million	176 million		

The information provided above is only an estimate of what the Company believes is realizable as of the date of this release, and does not incorporate the potential impact of any KLA-Tencor related acquisition or integration expenses other than the net interest expense associated with the KLA-Tencor pre-acquisition funding, business combinations, asset acquisitions, divestitures, financing arrangements, other investments, or other significant transactions that may be completed after the date of this release. GAAP to non-GAAP reconciling items provided include only those items that are known and can be estimated as of the date of this release. Actual results will vary from this model and the variations may be material. Reconciling items included above are as follows:

- Gross Margin amortization related to intangible assets acquired in the Novellus transaction, \$21 million.
- Operating margin amortization related to intangible assets acquired in the Novellus transaction, \$37 million.
- Earnings per share amortization related to intangible assets acquired in the Novellus transaction, \$37 million; net interest expense associated with KLA-Tencor pre-acquisition funding, \$18 million; amortization of note discounts, \$6 million; and associated tax benefit for non-GAAP items (\$13) million; totaling \$48 million.
- · Diluted share count impact of a note hedge issued contemporaneously with the convertible notes due 2018, 2 million shares.

Use of Non-GAAP Financial Results

In addition to U.S. GAAP results, this press release also contains non-GAAP financial results. The Company's non-GAAP results for both the June 2016 and March 2016 quarters exclude amortization related to intangible assets acquired in the Novellus transaction, restructuring impacts, the amortization of notes discounts, costs associated with the KLA-Tencor acquisition, amortization of bridge loan issuance costs and other related fees associated with the KLA-Tencor acquisition, tax benefit of non-GAAP items, and income tax benefit on resolution of certain tax matters. Additionally, the June 2016 quarter excludes Novellus acquisition transaction related inventory fair value impact, cost associated with campus consolidation, gain on sale of real property net of associated exit costs, KLA-Tencor pre-acquisition funding net interest expense, and change to income tax benefit from court ruling.

Management uses non-GAAP gross margin, operating income, operating expenses, operating margin, net income, and net income per diluted share to evaluate the Company's operating and financial results. The Company believes the presentation of non-GAAP results is useful to investors for analyzing business trends and comparing performance to prior periods, along with enhancing investors' ability to view the Company's results from management's perspective. Tables presenting reconciliations of non-GAAP results to U.S. GAAP results are included at the end of this press release and on the Company's website at https://investor.lamresearch.com.

Caution Regarding Forward-Looking Statements

Statements made in this press release that are not of historical fact are forward-looking statements and are subject to the safe harbor provisions created by the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate to, but are not limited to; the estimated future revenue from shipments to Japanese customers; our second half calendar year 2016 growth outlook and its impact on our strategic relevance, customer trust and differentiation of our core values; the extent of our underlying fundamentals and multi-year outperformance opportunities as a standalone entity and our ability to strengthen those positions and accelerate innovation for the benefit of our customers following the proposed acquisition of KLA-Tencor Corporation ("KLA-Tencor"); the legal and business factors that may affect our future tax rate; our ability to close the proposed acquisition of KLA-Tencor; and our guidance for shipments, revenue, gross margin, operating margin, net income or earnings per diluted share, and diluted share count. Some factors that may affect these forward-looking statements include: the proposed transaction with KLA-Tencor may not close and if it does close we may not receive the expected benefits of the proposed transaction, such as the scale and breadth of critical technologies and better financial performance for our stockholders; business conditions in the consumer electronics industry, the semiconductor industry and the overall economy may deteriorate or change; and the actions of our customers and competitors may be inconsistent with our expectations, as well as the other risks and uncertainties that are described in the documents filed or furnished by us with the Securities and Exchange Commission, including specifically the Risk Factors described in our annual report on Form 10-K for the fiscal year ended June 28, 2015 and quarterly reports on Form 10-Q for the fiscal quarters ended September 27, 2015, December 27, 2015 and March 27, 2016. These uncertainties and changes could m

About Lam Research

Lam Research Corp.(NASDAQ: LRCX) is a trusted global supplier of innovative wafer fabrication equipment and services to the semiconductor industry. Lam's broad portfolio of market-leading deposition, etch, and clean solutions helps customers achieve success on the wafer by enabling device features that are 1,000 times smaller than a grain of sand, resulting in smaller, faster, more powerful, and more power-efficient chips. Through collaboration, continuous innovation, and delivering on commitments, Lam is transforming atomic-scale engineering and enabling its customers to shape the future of technology. Based in Fremont, Calif., Lam Research is a Nasdaq-100 Index® and SeP 500® company whose common stock trades on the Nasdaq Global Select Market under the symbol LRCX. For more information, please visit https://www.lamresearch.com. (LRCX-F)

Consolidated Financial Tables Follow.

LAM RESEARCH CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data and percentages)

	Three	Months Ended								Twelv	ve Months Ended	1
		26, 2016		March	n 27, 2016		lune	28, 2015			26, 2016	
		udited)			dited)			udited)			udited)	
Revenue	\$	1,546,261		\$	1,314,055		\$	1,481,370		\$	5,885,893	
Cost of goods sold		847,477			742,790			839,832			3,266,971	
Gross margin		698,784			571,265			641,538			2,618,922	
Gross margin as a percent of revenue		45.2	%		43.5	%		43.3	%		44.5	%
Research and development		237,255			221,494			221,675			913,712	
Selling, general and administrative		152,288			159,018			149,384			630,954	
Goodwill Impairment								79,444				
Total operating expenses		389,543			380,512			450,503			1,544,666	
Operating income		309,241			190,753			191,035			1,074,256	
Operating income as a percent of revenue		20.0	%		14.5	%		12.9	%		18.3	%
Other expense, net		(27,249)		(29,834)		(20,353)		(114,139)
Income before income taxes		281,992			160,919			170,682			960,117	
Income tax expense		(23,053)		(17,468)		(39,411)		(46,068)
Net income	\$	258,939		\$	143,451		\$	131,271		\$	914,049	
Net income per share:												
Basic	\$	1.62		\$	0.90		\$	0.83		\$	5.75	
Diluted	\$	1.46		\$	0.82		\$	0.74		\$	5.22	
Number of shares used in per share calculations:												
Basic		159,862			159,039			158,590			158,919	
Diluted		177,649			174,373			176,575			175,159	
Cash dividend declared per common share	\$	0.30		\$	0.30		\$	0.30		\$	1.20	

(1) Derived from audited financial statements.

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

	June	26, 2016	Marc	h 27, 2016	June	28, 2015
	(una	udited)	(una	udited)	(1)	
ASSETS						
Cash and cash equivalents	\$	5,039,322	\$	2,232,021	\$	1,501,539
Investments		1,788,612		2,306,718		2,574,947
Accounts receivable, net		1,262,145		1,236,617		1,093,582
Inventories		971,911		934,932		943,346
Other current assets		152,921		231,277		157,435
Total current assets		9,214,911		6,941,565		6,270,849
Property and equipment, net		639,608		664,424		621,418
Restricted cash and investments		250,421		227,838		170,969
Goodwill and intangible assets		1,951,197		1,999,338		2,115,649
Other assets		215,391		191,097		185,763
Total assets	\$	12,271,528	\$	10,024,262	\$	9,364,648
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current portion of convertible notes and capital leases	\$	949,494	\$	978,982	\$	1,359,650
Other current liabilities		1,470,308		1,363,204		1,271,711
Total current liabilities		2,419,802		2,342,186		2,631,361
Long-term debt and capital leases		3,383,581		1,407,250		1,001,382
Income taxes payable		231,514		266,681		202,930
Other long-term liabilities		134,562		137,017		184,023
Total liabilities		6,169,459		4,153,134		4,019,696
Temporary equity, convertible notes		207,552		178,789		241,808
Stockholders' equity (2)		5,894,517		5,692,339		5,103,144
Total liabilities and stockholders' equity	\$	12,271,528	\$	10,024,262	\$	9,364,648

⁽¹⁾ Derived from audited financial statements.

LAM RESEARCH CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

	Three Months Ended			Twelve Months Ended
	June 26, 2016	March 27, 2016	June 28, 2015	June 26, 2016
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$ 258,939	\$ 143,451	\$ 131,271	\$ 914,049

⁽²⁾ Common shares issued and outstanding were 160,201 as of June 26, 2016, 159,319 as of March 27, 2016 and 158,531 as of June 28, 2015.

activities:								
Depreciation and amortization	74,976		73,664		70,177		291,028	
Deferred income taxes	(46,708)	(4,908)	(2,694)	(49,003)
Impairment of long- lived assets					9,821			
Equity-based compensation expense	39,288		34,716		39,734		142,348	
Income tax benefit on equity-based compensation plans	(8,048)	1,312		(2,124)	(1,023)
Excess tax benefit on equity-based compensation plans	9,035		(2,262)	1,809		1,020	
Amortization of note discounts and issuance costs	14,584		22,458		11,023		70,522	
Gain on sale of business								
Gain on sale of assets	(15,223)					(15,223)
Goodwill impairment					79,444			
Other, net	17,929		10,256		3,621		48,788	
Changes in operating assets and liabilities	79,052		(95,776)	(50,016)	(52,229)
Net cash provided by operating activities	423,824		182,911		292,066		1,350,277	
CASH FLOWS FROM INVESTING ACTIVITIES:								
Capital expenditures and intangible assets	(51,726)	(46,007)	(63,133)	(175,330)
Business acquisitions, net of cash acquired								
Net sale (purchase) of available-for-sale securities	605,891		181,938		(278,379)	798,828	
Proceeds from sale of business	-							
Proceeds from sale of assets	79,730						79,730	
Transfers of restricted cash and investments	(112,381)			1,056		(112,381)
Other, net			(200)			1,636	
Net cash provided by (used for) investing activities	521,514		135,731		(340,456)	592,483	
CASH FLOWS FROM FINANCING ACTIVITIES:								
Principal payments on long-term debt and capital lease obligations	(450,624)	(107)	(615)	(451,497)
Proceeds from issuance of long-term debt, net of issuance costs	2,374,220		(8,372)	345		2,338,144	
Excess tax benefit on equity-based compensation plans	(9,035)	2,262		(1,809)	(1,020)
Treasury stock purchases	(27,114)	(20,092)	(74,339)	(158,389)
Dividends paid	(47,308)	(47,539)	(28,714)	(190,402)

Re-issuance of treasury stock related to employee stock purchase plan	20,360		16,387		16,950		55,992	
Proceeds from issuance of common stock	1,547		308		1,285		3,405	
Other, net	(159)	(7)	(660)	(488)
Net cash provided by (used for) financing activities	1,861,887		(57,160)	(87,557)	1,595,745	
Effect of exchange rate changes on cash and cash equivalents	76		2,666		1,850		(722)
Net increase (decrease) in cash and cash equivalents	2,807,301		264,148		(134,097)	3,537,783	
Cash and cash equivalents at beginning of period	2,232,021		1,967,873		1,635,636		1,501,539	
Cash and cash equivalents at end of period	\$ 5,039,322	\$	2,232,021		\$ 1,501,539		\$ 5,039,322	

(1) Derived from audited financial statements.

Non-GAAP Financial Summary

(in thousands, except percentages and per share data)

(unaudited)

	Thre					
		June 26, 2016			h 27,	
Revenue	\$	1,546,261		\$	1,314,055	
Gross margin	\$	720,162		\$	592,515	
Gross margin as percentage of revenue		46.6	%		45.1	%
Operating expenses	\$	361,490		\$	350,235	
Operating income	\$	358,672		\$	242,280	
Operating margin as a percentage of revenue		23.2	%		18.4	%
Net income	\$	314,806		\$	202,821	
Net income per diluted share	\$	1.80		\$	1.18	
Shares used in per share calculation - diluted		175,052			172,153	

Reconciliation of U.S. GAAP Net Income to Non-GAAP Net Income and U.S. GAAP number of dilutive shares to Non-GAAP number of dilutive shares

(in thousands, except per share data)

(unaudited)

	Three Months Ended	
	June 26, 2016	March 27, 2016
U.S. GAAP net income	\$ 258,939	\$ 143,451

Pre-tax non-GAAP items:

Amortization related to intangible assets acquired in Novellus transaction

- cost of goods sold	21,250		21,250	
Novellus acquisition-related inventory fair value impact - cost of goods sold	128			
Restructuring charges - research and development	43		72	
Cost associated with campus consolidation - research and development	7,763			
KLA-Tencor acquisition-related costs - selling, general and administrative	19,270		14,323	
Gain on sale of assets, net associated exit costs - selling, general and administrative	(15,223)		
Amortization related to intangible assets acquired in Novellus transaction -selling, general and administrative	16,083		16,084	
Restructuring charges (benefit) - selling, general and administrative	117		(202)
Amortization of note discounts - other expense, net	7,492		9,333	
Amortization of bridge loan issuance costs and other related fees - other expense, net	6,938		13,332	
KLA-Tencor pre-acquisition funding interest expense, net - other expense, net	3,821			
Net income tax benefit on non-GAAP items	(8,413)	(14,320)
Income tax benefit on resolution of certain tax matters	(2,515)	(502)
Change to income tax benefit due to a court ruling	(887)		
Non-GAAP net income	314,806		202,821	
Non-GAAP net income per diluted share	\$ 1.80		\$ 1.18	
U.S. GAAP number of shares used for per diluted share calculation	177,649		174,373	
Effect of convertible note hedge	(2,597)	(2,220)
Non-GAAP number of shares used for per diluted share calculation	175,052		172,153	

Reconciliation of U.S. GAAP Gross Margin, Operating Expenses and Operating Income to Non-GAAP Gross Margin, Operating Expenses and Operating Income (unaudited)

	Three Months Ended							
	June	June 26, 2016			March 27, 2016			
U.S. GAAP gross margin	\$	698,784		\$	571,265			
Pre-tax non-GAAP items:								
Amortization related to intangible assets acquired in Novellus transaction		21,250			21,250			
Novellus acquisition-related inventory fair value impact		128						
Non-GAAP gross margin	\$	720,162		\$	592,515			
U.S. GAAP gross margin as a percentage of revenue		45.2	%		43.5	%		
Non-GAAP gross margin as a percentage of revenue		46.6	%		45.1	%		
U.S. GAAP operating expenses	\$	389,543		\$	380,512			
Pre-tax non-GAAP items:								
Restructuring charges		(43)		(72)		
Cost associated with campus consolidation		(7,763)					
KLA-Tencor acquisition-related costs		(19,270)		(14,323)		
Gain on sale of assets, net associated exit costs		15,223						
Amortization related to intangible assets acquired in Novellus transaction		(16,083)		(16,084)		
Restructuring (charges) benefit		(117)		202			
Non-GAAP operating expenses	\$	361,490		\$	350,235			

Non-GAAP operating income	\$ 358,672		\$ 242,280	
GAAP operating margin as percent of revenue	20.0	%	14.5	%
Non-GAAP operating margin as a percent of revenue	23.2	%	18 4	%

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