## Lam Research Corporation Reports Financial Results for the Quarter Ended June 26, 2016

FREMONT, CA -- (Marketwired) -- 07/27/16 -- Lam Research Corp.(NASDAQ: LRCX) today announced financial results for the quarter ended June 26, 2016 (the "June 2016 quarter").
Highlights for the June 2016 quarter were as follows:

- Shipments of $\$ 1,587$ million and revenue of $\$ 1,546$ million.
- GAAP gross margin of $45.2 \%$, GAAP operating margin of $20.0 \%$, and GAAP diluted EPS of $\$ 1.46$.
- Non-GAAP gross margin of $46.6 \%$, non-GAAP operating margin of $23.2 \%$, and non-GAAP diluted EPS of $\$ 1.80$.

Key Financial Data for the Quarters Ended June 26, 2016 and March 27, 2016
(in thousands, except per-share data, percentages, and basis points)

| U.S. GAAP |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Non-GAAP

|  | June 2016 |  |  | March 2016 |  |  | Change Q/Q |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shipments | \$ | 1,587,417 |  | \$ | 1,446,002 |  | + $10 \%$ |
| Revenue | \$ | 1,546,261 |  | \$ | 1,314,055 |  | + 18\% |
| Gross margin as percentage of revenue |  | 46.6 | \% |  | 45.1 | \% | + 150 bps |
| Operating margin as percentage of revenue |  | 23.2 | \% |  | 18.4 | \% | $+480 \mathrm{bps}$ |
| Diluted EPS | \$ | 1.80 |  | \$ | 1.18 |  | + 53\% |

U.S. GAAP Financial Results


 2016 (the "March 2016 quarter").

Non-GAAP Financial Results
 of revenue, and non-GAAP net income was $\$ 315$ million, or $\$ 1.80$ per diluted share. This compares to non-GAAP gross margin of $\$ 593$ million or $45.1 \%$ of revenue, non-GAAP operating expenses of $\$ 350$ million, non-GAAP operating margin of $18.4 \%$ of revenue, and non-GAAP net income of $\$ 203$ million, or $\$ 1.18$ per diluted share for the March 2016 quarter.



 merger with KLA-Tencor we are focused on further strengthening that position and accelerating innovation for the benefit of our customers."

Balance Sheet and Cash Flow Results

 with $\$ 424$ million of cash generated in operating activities.


 The estimated future revenue from shipments to Japanese customers was approximately $\$ 132$ million as of June $26,2016$.

Geographic Distribution
The geographic distribution of shipments and revenue during the June 2016 quarter is shown in the following table:

| China | 17 | $\%$ | 22 |
| :--- | :--- | :--- | :--- |
| Southeast Asia | 20 | $\%$ | 21 |
| Taiwan | 20 | $\%$ | 15 |
| Korea | 15 | $\%$ | 15 |
| Japan | 14 | $\%$ | 14 |
| United States | 10 | $\%$ | 10 |
| Europe | 4 | $\%$ | 3 |

Outlook
For the September 2016 quarter, Lam is providing the following guidance:

|  | U.S. GAAP |  |  | Reconciling Items | Non-GAAP |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shipments | \$1.700 Billion | +/- | \$75 Million | -- | \$1.700 Billion | +/- | \$75 Million |
| Revenue | \$1.625 Billion | +/- | \$75 Million | -- | \$1.625 Billion | +/- | \$75 Million |
| Gross margin | 44.2\% | +/- | 1\% | \$21 Million | 45.5\% | +/- | 1\% |
| Operating margin | 20.2\% | +/- | 1\% | \$37 Million | 22.5\% | +/- | 1\% |
| Net income per diluted share | \$1.48 | +/- | \$0.10 | \$48 Million | \$1.77 | +/- | \$0.10 |
| Diluted share count | 178 Million |  |  | 2 Million | 176 million |  |  |




 may be material. Reconciling items included above are as follows:

- Gross Margin - amortization related to intangible assets acquired in the Novellus transaction, $\$ 21$ million.
- Operating margin - amortization related to intangible assets acquired in the Novellus transaction, $\$ 37$ million.
- Earnings per share - amortization related to intangible assets acquired in the Novellus transaction, $\$ 37$ million; net interest expense associated with KLATencor pre-acquisition funding, $\$ 18$ million; amortization of note discounts, $\$ 6$ million; and associated tax benefit for non-GAAP items (\$13) million; totaling $\$ 48$ million.
- Diluted share count - impact of a note hedge issued contemporaneously with the convertible notes due 2018, 2 million shares.


## Use of Non-GAAP Financial Results





 court ruling.


 results are included at the end of this press release and on the Company's website at http://investor.lamresearch.com.

## Caution Regarding Forward-Looking Statements








 industry, the semiconductor industry and the overall economy may deteriorate or change; and the actions of our customers and competitors may be inconsistent with our
 specifically the Risk Factors described in our annual report on Form 10-K for the fiscal year ended June 28 , 2015 and quarterly reports on Form $10-\mathrm{Q}$ for the fiscal quarters
 results to vary from expectations in a material way. The Company undertakes no obligation to update the information or statements made in this release.

## About Lam Research




 whose common stock trades on the Nasdaq Global Select Market ${ }^{5 M}$ under the symbol LRCX. For more information, please visit http://www.lamresearch.com. (LRCX-F)

LAM RESEARCH CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share data and percentages)

(1) Derived from audited financial statements.

CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)

|  | June 26, 2016 |  | March 27, 2016 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (unaudited) |  | (unaudited) |  | (1) |  |
| ASSETS |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 5,039,322 | \$ | 2,232,021 | \$ | 1,501,539 |
| Investments |  | 1,788,612 |  | 2,306,718 |  | 2,574,947 |
| Accounts receivable, net |  | 1,262,145 |  | 1,236,617 |  | 1,093,582 |
| Inventories |  | 971,911 |  | 934,932 |  | 943,346 |
| Other current assets |  | 152,921 |  | 231,277 |  | 157,435 |
| Total current assets |  | 9,214,911 |  | 6,941,565 |  | 6,270,849 |
| Property and equipment, net |  | 639,608 |  | 664,424 |  | 621,418 |
| Restricted cash and investments |  | 250,421 |  | 227,838 |  | 170,969 |
| Goodwill and intangible assets |  | 1,951,197 |  | 1,999,338 |  | 2,115,649 |
| Other assets |  | 215,391 |  | 191,097 |  | 185,763 |
| Total assets | \$ | 12,271,528 | \$ | 10,024,262 | \$ | 9,364,648 |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Current portion of convertible notes and capital leases | \$ | 949,494 | \$ | 978,982 | \$ | 1,359,650 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other current liabilities |  | 1,470,308 |  | 1,363,204 |  | 1,271,711 |
| Total current liabilities |  | 2,419,802 |  | 2,342,186 |  | 2,631,361 |
| Long-term debt and capital leases |  | 3,383,581 |  | 1,407,250 |  | 1,001,382 |
| Income taxes payable |  | 231,514 |  | 266,681 |  | 202,930 |
| Other long-term liabilities |  | 134,562 |  | 137,017 |  | 184,023 |
| Total liabilities |  | 6,169,459 |  | 4,153,134 |  | 4,019,696 |
| Temporary equity, convertible notes |  | 207,552 |  | 178,789 |  | 241,808 |
| Stockholders' equity (2) |  | 5,894,517 |  | 5,692,339 |  | 5,103,144 |
| Total liabilities and stockholders' equity | \$ | 12,271,528 | \$ | 10,024,262 | \$ | 9,364,648 |

(1) Derived from audited financial statements.
(2) Common shares issued and outstanding were 160,201 as of June 26, 2016, 159,319 as of March 27, 2016 and 158,531 as of June 28, 2015.

## LAM RESEARCH CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)


Adjustments to reconcile
net income to net cash

| Depreciation and amortization | 74,976 |  | 73,664 |  | 70,177 |  | 291,028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred income taxes | (46,708 | ) | (4,908 | ) | (2,694 | ) | (49,003 | ) |
| Impairment of longlived assets | -- |  | -- |  | 9,821 |  | -- |  |
| Equity-based compensation expense | 39,288 |  | 34,716 |  | 39,734 |  | 142,348 |  |
| Income tax benefit on equity-based compensation plans | (8,048 | ) | 1,312 |  | (2,124 | ) | (1,023 | ) |
| Excess tax benefit on equity-based compensation plans | 9,035 |  | (2,262 | ) | 1,809 |  | 1,020 |  |
| Amortization of note discounts and issuance costs | 14,584 |  | 22,458 |  | 11,023 |  | 70,522 |  |
| Gain on sale of business | -- |  | -- |  | -- |  | -- |  |
| Gain on sale of assets | (15,223 | ) | -- |  | -- |  | $(15,223$ | ) |
| Goodwill impairment | -- |  | -- |  | 79,444 |  | -- |  |
| Other, net | 17,929 |  | 10,256 |  | 3,621 |  | 48,788 |  |
| Changes in operating assets and liabilities | 79,052 |  | (95,776 | ) | (50,016 | ) | (52,229 | ) |
| Net cash provided by operating activities | 423,824 |  | 182,911 |  | 292,066 |  | 1,350,277 |  |

CASH FLOWS FROM
INVESTING ACTIVITIES:

| Capital expenditures and intangible assets | (51,726 | ) | (46,007 | ) | (63,133 | ) | (175,330 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business acquisitions, net of cash acquired | -- |  | -- |  | -- |  | -- |  |
| Net sale (purchase) of available-for-sale securities | 605,891 |  | 181,938 |  | (278,379 | ) | 798,828 |  |
| Proceeds from sale of business | - |  | -- |  | -- |  | -- |  |
| Proceeds from sale of assets | 79,730 |  | -- |  | -- |  | 79,730 |  |
| Transfers of restricted cash and investments | (112,381 | ) | -- |  | 1,056 |  | (112,381 | ) |
| Other, net | -- |  | $(200$ | ) | -- |  | 1,636 |  |
| Net cash provided by (used for) investing activities | 521,514 |  | 135,731 |  | (340,456 | ) | 592,483 |  |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |  |  |  |
| Principal payments on long-term debt and capital lease obligations | (450,624 | ) | (107 | ) | (615 | ) | (451,497 | ) |
| Proceeds from issuance of long-term debt, net of issuance costs | 2,374,220 |  | (8,372 | ) | 345 |  | 2,338,144 |  |
| Excess tax benefit on equity-based compensation plans | (9,035 | ) | 2,262 |  | (1,809 | ) | (1,020 | ) |
| Treasury stock purchases | (27,114 | ) | (20,092 | ) | (74,339 | ) | (158,389 | ) |
| Dividends paid | (47,308 | ) | $(47,539$ | ) | (28,714 | ) | (190,402 | ) |


| Re-issuance of treasury stock related to employee stock purchase plan |  | 20,360 |  |  | 16,387 |  |  | 16,950 |  |  | 55,992 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proceeds from issuance of common stock |  | 1,547 |  |  | 308 |  |  | 1,285 |  |  | 3,405 |  |
| Other, net |  | (159 | ) |  | (7) | ) |  | (660 | ) |  | (488 | ) |
| Net cash provided by (used for) financing activities |  | 1,861,887 |  |  | (57,160 | ) |  | (87,557 | ) |  | 1,595,745 |  |
| Effect of exchange rate changes on cash and cash equivalents |  | 76 |  |  | 2,666 |  |  | 1,850 |  |  | (722 | ) |
| Net increase (decrease) in cash and cash equivalents |  | 2,807,301 |  |  | 264,148 |  |  | (134,097 | ) |  | 3,537,783 |  |
| Cash and cash equivalents at beginning of period |  | 2,232,021 |  |  | 1,967,873 |  |  | 1,635,636 |  |  | 1,501,539 |  |
| Cash and cash equivalents at end of period | \$ | 5,039,322 |  | \$ | 2,232,021 |  | \$ | 1,501,539 |  | \$ | 5,039,322 |  |

(1) Derived from audited financial statements.

Non-GAAP Financial Summary
(in thousands, except percentages and per share data)
(unaudited)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June } 26, \\ & 2016 \end{aligned}$ |  |  | $\begin{aligned} & \text { March 27, } \\ & 2016 \end{aligned}$ |  |  |
| Revenue | \$ | 1,546,261 |  | \$ | 1,314,055 |  |
| Gross margin | \$ | 720,162 |  | \$ | 592,515 |  |
| Gross margin as percentage of revenue |  | 46.6 | \% |  | 45.1 | \% |
| Operating expenses | \$ | 361,490 |  | \$ | 350,235 |  |
| Operating income | \$ | 358,672 |  | \$ | 242,280 |  |
| Operating margin as a percentage of revenue |  | 23.2 | \% |  | 18.4 | \% |
| Net income | \$ | 314,806 |  | \$ | 202,821 |  |
| Net income per diluted share | \$ | 1.80 |  | \$ | 1.18 |  |
| Shares used in per share calculation - diluted |  | 175,052 |  |  | 172,153 |  |

Reconciliation of U.S. GAAP Net Income to Non-GAAP Net Income and U.S. GAAP number of dilutive shares to Non-GAAP number of dilutive shares
(in thousands, except per share data)
(unaudited)

|  | Three Months Ended |  |  |
| :--- | :---: | :---: | :---: |
| J.S. GAAP net income 26, 2016 | March 27, 2016 |  |  |
|  | $\$$ | 258,939 | $\$ 143,451$ |

Pre-tax non-GAAP items:


| Non-GAAP operating income | \$ | 358,672 |  | \$ | 242,2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP operating margin as percent of revenue |  | 20.0 | \% |  | 14.5 | \% |
| Non-GAAP operating margin as a percent of revenue |  | 23.2 | \% |  | 18.4 | \% |

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